



## **Investor Relations Manager**

### **About DRI Capital**

DRI Capital is a partner of choice in the global pharmaceutical royalty sector with a strong track record of funding innovation in the fast-growing Bio-pharmaceutical industry. Since its founding in 1989, DRI has been focused on the acquisition of royalty streams on innovative therapeutics and devices and, over the past 18 years, DRI and its affiliates have purchased over 60 royalty streams on 40 different drugs. DRI targets purchasing royalties from individual inventors, academic and research institutions, biotech companies, and pharmaceutical companies and operates with a global footprint. Headquartered in Toronto, with offices in New York and Miami, DRI Capital manages DRI Healthcare Trust (the “Trust”), an unincorporated open-ended trust governed by the laws of the Province of Ontario. DRI Healthcare Trust’s units are listed and trade on the Toronto Stock Exchange in Canadian dollars under the symbol “DHT.UN” and in U.S. dollars under the symbol “DHT.U”.

DRI Healthcare Trust provides unitholders with differentiated exposure to the anticipated growth in the global pharmaceuticals and biotechnology markets, with less susceptibility to traditional pharmaceutical model risks. The business model is focused on managing and growing a diversified portfolio of pharmaceutical royalties with the aim to deliver attractive growth in cash royalty receipts over the long term.

DRI is looking for a highly motivated and results-driven individual to join our team as an Investor Relations Manager with responsibility for leading the strategic planning, development, and coordination of investor relations activities for DRI Healthcare Trust.

### **JOB OVERVIEW**

The Investor Relations Manager will be responsible to develop and execute the Trust’s investor relations strategy and market communications plans and procedures.

The Investor Relations Manager will produce and deliver effective financial communications to the investment community and to existing and potential investors. The position will provide a marketing activity combining communication and finance expertise to provide existing and potential investors with an accurate portrayal of the Trust’s performance and prospects. This will be a highly visible position for an individual who demonstrates strategic and analytic thinking, confidence, creativity, effective communication skills and collaboration. The Investor Relations Manager will be DRI’s primary point of contact for members of the financial community, including investors and research analysts.

### **RESPONSIBILITIES**

The successful candidate will be responsible to:

- Manage the Company’s relationships with investors and analysts by providing clear, accurate and confident communications using a high degree of sensitivity and discretion in dealing with confidential and proprietary matters.
- Coordinate the quarterly financial results disclosure process and lead in the drafting or preparation of materials including earnings releases, annual and quarterly reports, press releases, deal announcements, internal communications, scripts and presentation materials.
- Identify potential new investors and develop a strategy to target those investors.



- Assist in the development and management of tools to monitor and produce regular reports regarding peer monitoring, shareholder ownership analytics, and related activity reports.
- Lead the planning and organization of investor related events including annual general meetings and investor or analyst days.
- Provide feedback and insight to senior and operations management on investor sentiment and industry conditions.
- Schedule, arrange and participate with senior management in industry and research analyst conferences, one-on-one meetings with investors and security analysts, conference calls with members of the financial community and roadshows to meet with targeted investors.
- Actively monitor daily global, traditional and social media for relevant news and developments and prepare weekly and quarterly media monitoring reports.
- Manage conference call and webcast logistics with internal and external providers; coordinate with news wire and regulatory filing services.
- Manage content updates on internal and external websites.
- Analyze reports prepared by the investment community concerning the Trust and provide competitive intelligence to senior management.

## **IDEAL CANDIDATE**

The ideal candidate will possess the following:

- The demonstrated ability to communicate business strategies and complex financial information clearly and accurately to a variety of audiences both orally and through written material.
- Self-motivation with excellent time management skills and a demonstrated ability to balance multiple priorities with minimal supervision.
- Professional demeanor to deal effectively with senior management, legal and finance team members, as well as external vendors and other stakeholders.
- Advanced skills in Microsoft Office applications including Excel, Power Point and Word are an absolute requirement, along with a willingness and ability to learn new software.
- Expertise with managing a corporate website.
- High degree of independent judgment and ability to handle confidential and sensitive information.
- Ability to work in a fast-paced environment with flexible work hours as needed to meet tight deadlines.
- A strong work ethic, attention to detail and a desire to produce top level results.
- Capacity to travel independently and with senior management as required.
- Background or experience in the life sciences field is a significant asset.

## **Education, Experience and Certifications:**

- Post-secondary deal in a related field of study or equivalent education.
- 5+ years of related work experience.
- Listed, public company experience is required, ideally involving TSX-listed companies.