



## **Analyst, Investments**

DRI Capital is a partner of choice in the global pharmaceutical royalty sector with a strong track record of funding innovation in the fast-growing bio-pharmaceutical industry. Since its founding in 1989, DRI has been focused on the acquisition of royalty streams on innovative therapeutics and devices and, over the past 18 years, DRI and its affiliates have purchased over 60 royalty streams on 40 different drugs. DRI targets purchasing royalties from individual inventors, academic and research institutions, biotech companies, and pharmaceutical companies and operates with a global footprint. Headquartered in Toronto, with offices in New York and Miami, DRI Capital manages DRI Healthcare Trust (the “Trust”), an unincorporated open-ended trust governed by the laws of the Province of Ontario. DRI Healthcare Trust’s units are listed and trade on the Toronto Stock Exchange in Canadian dollars under the symbol “DHT.UN” and in U.S. dollars under the symbol “DHT.U”.

DRI Healthcare Trust provides unitholders with differentiated exposure to the anticipated growth in the global pharmaceuticals and biotechnology markets, with less susceptibility to traditional pharmaceutical model risks. The business model is focused on managing and growing a diversified portfolio of pharmaceutical royalties with the aim to deliver attractive growth in cash royalty receipts over the long term.

## **Job Overview**

This position assists the Business Development and Investment team members in conducting and coordinating assessments of the scientific, medical, commercial, and technical attractiveness of potential investment opportunities. This role will be based in Toronto.

Accountabilities include the following:

- Creating deal sourcing material (opportunity profiles, drug reviews, biographical materials) and deal meeting materials (presentations and pitch books)
- Evaluating the clinical profile of products of interest, as well as current and future competitors
- Understand the treatment landscape and identify potential investment opportunities in
- therapeutic areas of interest
- Gather, analyze and make recommendations based on information from scientific literature, industry databases, medical conference presentations, key opinion interviews and research reports
- Preparing preliminary valuations for investment opportunities
- Preparing summary presentations and present research findings to the Investing Team
- Updating and maintaining internal databases and resources
- Some financial modeling (e.g. to support pitch material)
- Liaising with other deal team mem members and senior management on transactions and strategic initiatives

## **Skills and Qualifications:**

- A graduate degree in the Life Sciences or other relevant programs such as Pharmacy, biotechnology and/or healthcare



- Strong communication skills: Ability to interact effectively and across various groups (i.e. accounting, operations, investment professionals) and to engender trust and confidence of management at all levels
- Strong analytical and problem-solving skills and attention to detail
- Strong scientific aptitude and curiosity
- Demonstrated ability to translate complex ideas into concise, compelling content
- Ability to determine the right questions to ask and the drive to find the answers
- Strong organizational skills, with attention to detail and a proactive nature
- Ability to work well in a high pressure, time-sensitive, entrepreneurial environment
- An MBA, CFA and/or MSc would be considered an asset
- A general understanding of the healthcare industry
- Forecasting and financial modeling experience considered an asset

To apply, please submit a resume and cover letter to [careers@dricapital.com](mailto:careers@dricapital.com), citing the position title in the subject line. We thank all applicants for their response but only those considered for an interview will be contacted.