



DRI Capital is a partner of choice in the global pharmaceutical royalty sector with a strong track record of funding innovation in the fast-growing bio-pharmaceutical industry. Since its founding in 1989, DRI has been focused on the acquisition of royalty streams on innovative therapeutics and devices and, over the past 18 years, DRI and its affiliates have purchased over 60 royalty streams on 40 different drugs. DRI targets purchasing royalties from individual inventors, academic and research institutions, biotech companies, and pharmaceutical companies and operates with a global footprint. Headquartered in Toronto, with offices in New York and Miami, DRI Capital manages DRI Healthcare Trust (the “Trust”), an unincorporated open-ended trust governed by the laws of the Province of Ontario. DRI Healthcare Trust’s units are listed and trade on the Toronto Stock Exchange in Canadian dollars under the symbol “DHT.UN” and in U.S. dollars under the symbol “DHT.U”.

DRI Healthcare Trust provides unitholders with differentiated exposure to the anticipated growth in the global pharmaceuticals and biotechnology markets, with less susceptibility to traditional pharmaceutical model risks. The business model is focused on managing and growing a diversified portfolio of pharmaceutical royalties with the aim to deliver attractive growth in cash royalty receipts over the long term.

DRI is looking for a highly motivated, and results driven, individual to join our Investments & Research team as a **Director**. The role is focused on deal diligence and deal execution. Key responsibilities include:

- Review and analysis of scientific literature to understand preclinical and clinical profiles of biopharmaceutical products of interest
- Full assessment of commercial potential of product of interest which includes but not limited to: physician expert interviews, conducting surveys, attending conferences, etc.
- Creation and maintenance of forecast models
- Valuation and scenario analysis
- Working with VP/Deal Manager to create innovative deal structures
- Preparing presentations to communicate research findings and forecasts to DRI Leadership
- Liaising with other deal team members and senior management on transactions and strategic initiatives

**Qualified candidates will have:**

- Advanced degree in life sciences: Masters, PhD, M.D.
- An MBA or CFA would be considered an asset
- 2-3 years’ of experience in relevant life sciences fields such as: consulting, buy-side or sell-side equity research or investment banking
- An existing knowledge of the global healthcare industry
- Passion for investing in biotechnology/pharmaceuticals

- A quantitative aptitude, and experience with financial analysis, modeling and valuation
- Possess the requisite Microsoft Office skills, and high degree of proficiency in Excel

The DRI core values are “teamwork”, “integrity” and “drive to win.” Accordingly, the candidate we are looking for will demonstrate the following:

- Outstanding communication skills, both written and verbal
- Ability to work well in a high pressure, time-sensitive, entrepreneurial environment
- Excellent interpersonal and well-developed relationship management skills
- A track record of hard work and success
- Strong scientific aptitude and curiosity
- Demonstrated ability to translate complex ideas into concise, compelling content
- Enjoys entrepreneurial environment

This position is located in New York or Toronto and offers compensation commensurate with experience.

To apply, please submit a resume and cover letter to [careers@dricapital.com](mailto:careers@dricapital.com), citing the position title in the subject line. We thank all applicants for their response but only those considered for an interview will be contacted.